

Reforming Wall Street: What Dodd-Frank failed to

By **David W. Smith** - July 25, 2014



The Dodd-Frank Act was supposed to stave off another financial crisis by introducing a raft of regulations. But the lobbying of the Big Six banks has ensured that the most important measures, including limiting the size of banks, have been left out. David W. Smith reports

The Dodd-Frank Act of 2012 is an impressive-looking tome. It weighs in at 2,000 pages and is not even counting the hundreds of pages in supplementary documents interpreting the opaque legal jargon. Then there are all the amendments to the Act. The new Volcker Rule, which tries to restrict speculative investments, adds another 1,000 pages to the pile.

The density of the regulations can give the impression that the Obama administration has clamped down strongly on banking power. But this is false, or at least an over-simplification. The rules and interpretations were written with the “kindly” assistance of lobbyist lawyers from the Big Six banks. Independent economists were not invited to the debate. The banks made some concessions, although they concealed them in a mountain of obfuscation. Most importantly, they did not agree to be shrunk to a safer size and remain too-big-to fail.

Simon Johnson is one of America’s leading experts on banking reform, but Congress failed to invite the British-born former chief economist of the IMF to help formulate the regulations. I

likely that the uncomfortable truths told about the US Government and bankers in Johnson's book *13 Bankers: The Wall Street Takeover and the Next Financial Meltdown* made him unwelcome at the seat of power.

In short, the bankers wanted to protect the system which has allowed them to grow so fat from critical scrutiny. "The essence of the business model is that the bankers have the Government behind them. This is not a left-wing perspective. It is shared by right-wing economists like University of Chicago's Eugene Fama and left-wing economists like Joseph Stiglitz," said Johnson. "Both camps agree that what we are looking at is not a market but a subsidy scheme. The intellectual right and left get it, but not the political right or left."

Johnson says the US banks "regulatory capture" of US Government policy has been largely untouched by the crisis. "The biggest banks were put back on their feet with no strings attached in 2008 by President Obama. The 13 bankers were called into the White House in March 2009 and saved, including their jobs, pensions and boards of directors. Everything about how they run the world was intact," he said.

Having restored the banks' power, Obama then promised financial reform. "But once they were back on their feet, with the bonus structure and all the rest of it intact, they could plough the money into lobbying to prevent reforms," said Johnson.

The absurdity of the situation prompted Treasury Deputy Secretary Neal Wolin to deliver an angry speech to the US Chamber of Commerce in 2010. Wolin accused the Chamber's lobby of holding back reform by spending US\$1.4 a day funding four lobbyists per member of congress. "Wolin told the Chamber it had to stop, but why would they? They like the system the way it is," said Johnson. "It lets them take on risk, and let's them cash out when the times are good."

The irony of the Dodd-Frank reforms is that their byzantine complexity conceals their limitations. Having preached the need to be free of regulatory constraints in the run up to the 2008 crisis, the banks conceded the need for more regulations. But they have influenced the wording every step of the way.

Bob Ivry, author of *The Seven Sins of Wall Street: Big Banks, Their Washington Lackeys, And the Next Financial Crisis*, is disillusioned with the scope of Dodd-Frank. He says the same Big Six banks at the core of the crisis are bigger and badder than ever. "Dodd-Frank has changed little. If the Big Six could hop on a bubble tomorrow they would. What the Government created with bailouts we live with today, which is moral hazard – the belief that if I make money it's mine and if I lose it it's yours," he said.

A major problem with Dodd-Frank, Ivry said, was its over-reliance on regulators to police the banking sector. "Regulators stink at their jobs. Although they're hard-working and earnest, there aren't enough of them and they aren't well-paid considering how much they have to do. Their track record is lousy and any reform that relies on them to pinpoint problems before they happen is doomed to fail," he said.

Ivry believes the single most effective measure would be to cap the size of the banks. "Too-big-to-fail banks are anti-competitive and antidemocratic. If you make a rule that the biggest financial institutions have to be restricted to US\$500 billion in assets, then if they got into trouble, the taxpayer would be off the hook. The shareholders would suffer, the creditors would suffer, the customers and employees might suffer, but not the taxpayer."

A capping solution would work well because of its simplicity. "You could allow them to do anything they liked within the law and it wouldn't be necessary to layer on regulations. If they screwed up, they would be hurt and not the rest of us. It would be the best way to prevent dangerous risk-taking by the big banks because they would have to suffer the consequences," Ivry said.

The capture of the American political establishment by the Big Six US banks involved the gradual removal of regulatory restrictions. What Johnson refers to as the "weakening of the levees" began in the 1970s, picked up pace in the 1980s during Ronald Reagan's presidency and really took off in the 1990s. In 1993, Wall Street gained even greater influence over the Democratic economic policy when Robert Rubin became President Clinton's Treasury Secretary after spending 26 formative years with Goldman Sachs.

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"The Government was won over during this period by the ideology of finance," said Johnson. true that there was a revolving door between the Government and Wall Street, but the real ability of the banks to get what they wanted was all about ideology. They convinced themselves and many others in politics and academia, that finance was good, that unregulated finance was better, but completely unfettered, large financial institutions were best. They created a set of financial firms that cannot be allowed to fail."

The biggest bank not to be bailed out following the 2008 crash was CIT Group, which had more than US\$60 billion in finance and leasing assets. It was not enough to qualify for federal aid, whereas Goldman Sachs's US\$1.1 trillion accounts and Citigroup's US\$2.2 trillion in assets put them in the too-big-to-fail bracket.

The ongoing guarantee of Government support gives the Big Six banks an unfair competitive advantage. According to a recent International Monetary Fund (IMF) report, security against failure provides a guarantee to creditors which lowers funding costs by about 100 basis points or one percentage point. The IMF says these implicit subsidies are worth up to US\$70 billion per year for the US banks, and as much as US\$300 billion for eurozone banks.

The IMF chief Christine Lagarde told an audience in London recently that banks were still resisting reform and focused on excessive risk-taking to secure their bonuses. "The behavior of the financial sector has not changed fundamentally in a number of dimensions since the crisis. The industry still prizes short-term profit over long-term prudence, today's bonus over tomorrow's relationship."

She added: "The bad news is that progress is too slow, and the finish line is still too far off. Part of this arises from the sheer complexity of the task at hand. Yet, we must acknowledge that this also stems from fierce industry pushback, and from the fatigue that is bound to set in at this point in a long race."

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Simon Johnson agrees that much more needs to be done. "There's been progress with Dodd Frank, but it's not been fully implemented yet and there's still a lot of fighting about very important details. The game is still on and it's not even half-time," he said.

Johnson says that if the reforms were to stop now, there is a danger the next crisis could be even bigger. One of the greatest flaws of the system is that there is no cross-border resolution mechanism in place to wind down banks. Although Dodd-Frank mandates the creation of a resolution authority, it would not be able to control inherently global US banks.

"That's a big loophole as four of the six largest US banks are inherently global – JP Morgan Chase, Morgan Stanley, Citigroup and Goldman Sachs. We would need a cross-border resolution authority and prior agreement between all governments involved over who gets assets in the event of failure. Without it, you cannot have the orderly liquidation of a bank like JP Morgan Chase," he said.

Just as important would be insisting on more equity in the financial system, he says, so that banks are not running highly leveraged operations. More equity gives them far more loss absorption capacity. Before the crisis, the Big Six banks had about 2% equity and 98% debt the liability side of the balance sheet, meaning they were leveraged 50:1.

The new regulations have improved the situation slightly. The Volcker Rule places some limitations on risk-taking and the recently adopted Basel III framework has raised equity requirements. But Johnson says the measures do not go far enough. Right now, the big banks have on average 3% equity and 97% debt and the latest leverage rules will improve this to equity and 95% debt for the largest eight banks by 2018. Whilst a ratio of 20:1 is a great improvement, Johnson a higher ratio is needed to ensure financial stability.

Johnson agrees with Bob Ivry that a major weakness of the Dodd-Frank act was not restricting the size of banks. The Brown-Kaufmann amendment to Dodd-Frank would have capped them but it was voted down by 61 votes to 33 in the Senate in 2010. Johnson said there was no necessity for big banks. The US achieved prosperity without such gargantuan financial institutions. "My concern is that next time we could have an even worse crisis. If we have the same incentives towards massive risk-taking, the banks could scale up. This is what they are paid to do," he said.

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An editor with a passion for social justice and the environment, David has been a journalist for 20 years. He began learning the trade on a local paper in Lincolnshire and worked his way up to the national papers in London.